



Specialized Lending

ASSET-BASED FINANCING

From **\$1 Million** to **\$500 Million** + Asset-based inventories and account receivable factoring
Full service asset based lending and corporate finance, including:

- Accounts Receivable
- Asset Based Lending Financing
- Factoring
- Factoring - Invoice
- Leasing Purchasing
- Equipment Leasing and Finance
- Inventory & Real Estate Loans

Credit Facilities Tailored To Fit Your Company's Financing Needs. We can offer you:

- Lines of credit on your accounts receivables, or;
- A combination that includes factoring, plus a line of credit and/or term loan
- Term loans secured with your equipment
- Inventory loans - Commercial real estate loans
- Working capital loans to improve efficiency
- Factoring with both notification and non-notification options

Our credit facilities are available to a wide range of industries for:

Refinancing Debt Restructuring Working Capital Acquisitions Expansion / Growth
Reorganization / Meeting Expenses Leveraged Buy-Outs Construction & Development



Asset Based Lending for Continued Success

For continued success, it is essential for companies to maintain the gradual growth of its customer base, and the reliability and dependability of customer service and product quality, as well as keeping up with continued innovations and diversification of its industry's products and services.

Asset based lines of credit and terms loans secured with your company's accounts receivables, equipment and inventory are essential for companies to remain competitive.

6th Floor, International House, 223 Regent Street, London, W1B 2QD

Tel: +44 (0) 207 544 1089 | **Fax:** +44 (0) 207 544 1090 | **Mobile:** +44 (0) 7774 913 826

Email: W1office@ecsl.net | **Website:** <http://www.ecsl.net>



And for companies that are in trouble, our working capital credit facilities are available to help you restructure and reorganize. Our turnaround / workout consultancy and CEO-Level concern solutions team offer the knowledge and assistance, combined with strategic planning to help turn your business around.

[contact us today](#) to find out what we can do to meet your company's financial needs.

Structured Finance

Structured Finance — provides a broad spectrum of senior lending products, which range from **\$1 million** to **\$500 million**, specifically tailored to meet the unique needs of middle market companies and private equity sponsors. Our products, which range from primarily asset-based facilities to cash-flow-reliant facilities, are applicable in a variety of situations, ranging from leveraged buyouts to recapitalizations and restructuring. **Equity Capital and Securities (London)** has extensive experience in the automotive, manufacturing, distribution and retail Industries.

Asset based lending and structured finance Is the hottest sector of the invoice discounting market. Lenders have realised that they can add value to a customers requirements by looking beyond just the debtor book. By including a company's stock, plant and machinery and property they can provide much bigger revolving business lines of credit. By flexing the facility In this way advances up to **150%** of debtors can be achieved.



This type of finance is particularly suited to:

- Management buy-outs (MBO)
- Management buy-ins (MBI)
- Acquisitions
- Mergers
- Re-finance of existing bank overdraft
- Turnaround situations

In these situations more funding can be released than through a conventional overdraft. In so doing there is less need to call on venture (or should that be vulture) capitalists for help. This ensures maximum retention of equity in the hands of management.

Typical advance levels are:

Debtors	90%
Raw Materials	30%
Finished Goods	60%

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EQUITY CAPITAL & SECURITIES LONDON

PROJECT FINANCE ARRANGERS & CONSULTANCY ADVISORY SERVICES

Plant & Machinery **80%**

Property **60%**

With locations in North American, Europe and Asia and as part of a global network of financial partners, we have the ability to facilitate worldwide trade on open account terms.

contact us today to find out what we can do to meet your company's financial needs.

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